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Building a startup is a ton of work. It's brutal. If you want to do it, sign up for a brutal experience and sign up to be brutal. You need the ability to see the future and manage your way through a crisis." ? David Kidder, *The Startup Playbook: Secrets of the Fastest-Growing Startups from their Founding Entrepreneurs*

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The Startup Playbook is our personal how-to guide for building your startup from the ground up. In it, you'll find a collection of the major lessons and shortcuts we've learned that will shift the odds in your favor. We're sharing our tips, secrets, and advice in a frank, founder-to-founder discussion with you.

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